

Field Technical Service Specialist, Livestock (JOB ID –35013)

Our Company

Boehringer Ingelheim is a biopharmaceutical company active in both human and animal health. As one of the industry's top investors in research and development, the company focuses on developing innovative therapies that can improve and extend lives in areas of high unmet medical need. Independent since its foundation in 1885, Boehringer takes a long-term perspective, embedding sustainability along the entire value chain. Our approximately 54,500 employees serve over 130 markets to build a healthier and more sustainable tomorrow. Learn more at www.boehringer-ingelheim.com

The Position

To coordinate and assist the sales team in promoting products and disease control concepts, while providing high-quality field technical services and innovative solutions to meet customer needs and help resolve customers' problem for improvement customers' satisfaction and maximize market share in the territory.

Tasks & Responsibilities

- Provide high-quality technical services, consultations, and innovative solution to assist area sales representative in solving issues related to daily swine farm operation, management and disease control for customers and key account customers to meet customer needs and improve customer satisfaction.
- Establish good and close communication and cooperation with related team of livestock, such as marketing/technical and sales team to provide high quality service and support to customers within responsible area and maintain customers satisfaction.
- Assist area sales representative and marketing/technical team to hold farmers' meeting or round-table meeting to promote products and disease control concepts.
- Help marketing/technical team to collect market information, market trend and competitor information. help marketing/technical to do market research, product promotion activities, product testing and collect customers feedback.
- Build up good relationship with customers and their technical team in order to improve the product recognition within customers' mind, regularly communication with universities and disease diagnosis centers to understand the prevalence of diseases and to maintain relationships.

Requirements

- Degree in veterinarian medicine, master degree is preferred.
- Knowledgeable in pig production process, management and clinical operation.
- Marketing awareness and analysis capability in livestock industry.
- 1+ Years' working experience with veterinarian medicine profession and comprehensive diagnosis of swine disease.
- Leadership and people management skill.
- Good presentation, negotiation/communication and leadership skills
- Good competence in reading, spoken and written English.

Why Boehringer Ingelheim?

With us, you can develop your own path in a company with a culture that knows our differences are our strengths – and break new ground in the drive to make millions of lives better.

Here, your development is our priority. Supporting you to build a career as part of a workplace that is independent, authentic and bold, while tackling challenging work in a respectful and friendly environment where everyone is valued and welcomed.

Alongside, you have access to programs and groups that ensure your health and wellbeing are looked after – as we make major investments to drive global accessibility to healthcare. By being part of a team that is constantly innovating, you'll be helping to transform lives for generations.

Want to learn more? Visit <https://www.boehringer-ingelheim.com>

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Ready to contact us?

Please contact our Talent Acquisition Team: Serena Chen, TW: +886-225129552; serena.chen.ext@boehringer-ingelheim.com

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Position Area

Animal Health

Position Location

Tainan City, Kaohsiung City, Chiayi County, and Pingtung County in Taiwan

Organization

TW – Boehringer Ingelheim Animal Health Taiwan Co., Ltd

Schedule

Full time

經濟動物技術服務專員 (Field Technical Service Specialist, Livestock)

職缺編號：35013

關於我們

百靈佳殷格翰 (Boehringer Ingelheim) 是一家專注於人類健康與動物保健的生物製藥公司。作為業界研發投資領先企業之一，公司致力於開發創新療法，以滿足高度未被滿足的醫療需求，改善並延長生命。

自 1885 年創立以來，百靈佳殷格翰始終維持家族企業獨立經營，以長遠發展為核心理念，並將永續發展融入整個價值鏈。我們擁有約 54,500 名員工，服務遍及 130 多個市場，共同打造更健康、更永續的未來。

職務內容

與業務團隊合作，推廣公司產品及疾病防治理念，提供高品質的現場技術服務與創新解決方案，以滿足客戶需求並協助解決問題，提升客戶滿意度並擴大負責區域的市場占有率。

工作職責

- 提供高品質技術服務、專業諮詢及創新解決方案，協助區域業務代表解決客戶及重點客戶在養豬場日常營運、管理及疾病防治方面的問題，以滿足客戶需求並提升客戶滿意度。
- 與經濟動物事業相關團隊 (如行銷 / 技術團隊及業務團隊) 建立良好且緊密的溝通合作關係，於負責區域內提供高品質服務與支援，維持客戶滿意度。
- 協助區域業務代表及行銷 / 技術團隊舉辦農戶研討會或圓桌會議，推廣產品及疾病防治觀念。
- 協助行銷 / 技術團隊蒐集市場資訊、市場趨勢及競爭對手情報；協助執行市場研究、產品推廣活動、產品測試，並蒐集客戶回饋。
- 與客戶及其技術團隊建立良好關係，以提升客戶對產品的認知與接受度；定期與大學及疾病診斷中心保持聯繫，掌握疾病流行情況並維繫合作關係。

應徵條件

- 具獸醫學學位，碩士學位尤佳。
- 熟悉養豬生產流程、牧場管理及臨床操作。
- 具備經濟動物市場敏銳度及分析能力。
- 具 1 年以上獸醫相關工作經驗，並具備豬隻疾病綜合診斷能力。
- 具領導能力及人員管理技巧。
- 具備良好簡報、談判、溝通及領導能力。
- 具備良好的英文閱讀、口說及書寫能力。

為什麼選我們？

與我們一起，您可以成長、協作、創新和改善生活。我們在一個受創新驅動的心態和實踐的世界所環繞的相互尊重和友好的全球工作環境中提供富有挑戰性的工作。此外，學習和發展對於所有員工都至關重要，因為您的增長就是我們的成長。

想了解更多？請訪問 www.boehringer-ingelheim.com

線上應徵

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職務類別

動物保健 (Animal Health)

工作地區

台灣：台南市/高雄市/嘉義縣/屏東縣

所屬事業體

台灣百靈佳殷格翰動物事業股份有限公司 (Boehringer Ingelheim Animal Health Taiwan Co., Ltd.)

工作性質

全職 (Full-time)